

COLEMAN REPORT

The SBA Lender's Industry Information Source Since 1993

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December 3, 2012

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Volume 20, Number 48--Issue #528

Bob Coleman, Editor

The 2012 Coleman Report 500 The Top 500 SBA 7(a) Lenders

With the expiration of stimulus funding, SBA 7(a) lending fell to \$15 billion for the federal government's fiscal year ending September 30 – a 23% decrease from 2011.

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Lenders approved 44,377 loans, significantly down from the 100,000 in 2007.

Wells Fargo Bank remains atop the list, with another \$1 billion year, funding 8% of the SBA 7(a) program.

JPMorgan Chase repeats as the largest lender by number of loans for the fourth year in a row, 4,339 loans – that's 10% of all loans.

The Coleman Report 500 is based on information obtained by SBA.

This year, we are reporting the lender numbers as listed by SBA. We are not consolidating lenders who operate under one holding company.

We do scrub the list to correct multiple entry errors and consolidate these totals.

Many errors occur in the lender's address and we have attempted to correct these by identifying the lender's city headquarters with the institution.

The *Coleman Report* is published every Monday except for the last week in August and December.

Subscription price is \$897 per year. Site license an additional \$200 per year.

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Coleman Report 500 Quick Facts

SBA 7(a) Program Eight-Year Annual Statistics

Year	Number of Loans	Gross Loan Amount (Billions)	Average Loan Size	Average Guaranty %	Loan Volume % Change
2012	44,400	\$15.1	\$341,000	73%	-23%
2011	53,700	\$19.6	\$365,000	78%	+57%
2010	47,000	\$12.5	\$264,000	81%	+34%
2009	44,200	\$9.3	\$210,000	80%	-29%
2008	69,500	\$12.7	\$183,000	71%	-11%
2007	99,600	\$14.3	\$143,000	69%	0%
2006	97,300	\$14.5	\$150,000	70%	-5%
2005	95,900	\$15.2	\$158,000	70%	+12%

- 206 Coleman Report 500 lenders are new to the list this year (31%)
- 138 Coleman Report 500 lenders increased their loan volume (21%)
- 315 Coleman Report 500 lenders decreased their loan volume (47%)
- There are 20, \$100 million a year lenders, 12 less than last year
- Loan dollar amount required to make the CR 500 -- \$4,473,900
- Number of loans required to make the CR 500 - 22

Lenders landing on the chart with a bullet

- Pennsylvania based Noah Bank outperformed all lenders with a \$128 million increase in 2012 over 2011, landing it 12th on the CR 500
- Hanmi Bank doubled its 2011 volume to \$174 million, good for 10th on the CR 500
- Village Bank and Trust, of Arlington Heights, IL went from zero to \$25 million -- 103rd
- Bank of North Carolina went from zero to \$24 million - 110th.

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List of Number One SBA 7(a) Lenders 1997-2012

	Number One SBA 7(a) Lender by Dollar Volume		Number One SBA 7(a) Lender by Number of Loans	
2012	Wells Fargo	\$1.240 billion	JP Morgan Chase	4,339
2011	Wells Fargo	\$1.218 billion	JP Morgan Chase	5,083
2010	Wells Fargo	\$871 million	JP Morgan Chase	3,386
2009	Wells Fargo	\$827 million	Superior Financial	2,690
2008	CIT Small Business Lending	\$771 million	JP Morgan Chase	6,139
2007	CIT Small Business Lending	\$882 million	Bank of America	10,878
2006	CIT Small Business Lending	\$873 million	Bank of America	13,089
2005	CIT Small Business Lending	\$801 million	Bank of America	11,911
2004	CIT Small Business Lending	\$891 million	Bank of America	12,758
2003	CIT Small Business Lending	\$754 million	Bank of America	9,406
2002	CIT Small Business Lending	\$778 million	Bank of America	3,917
2001	CIT Small Business Lending	\$582 million	Fleet Bank	2,889
2000	CIT Small Business Lending	\$469 million	Fleet Bank	2,787
1999	Heller Financial	\$533 million	Bank of America	2,232
1998	The Money Store	\$463 million	Bank of America	2,105
1997	The Money Store	\$784 million	The Money Store	1,763

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Coleman Report Top 10 SBA 7(a) Lenders

Wells Fargo Bank (1) – Number 1 in volume four years in a row topping \$1 billion for two years in a row. Number 2 by number of loans the past two years. Average loan size is almost \$400,000.

U.S Bank (2) – Consistent top four lender seven years in a row.

JP Morgan Chase (3) – Number 1 in number of loans the past three years.

Live Oak Bank (4) – Pharmacists, Veterinarians, Funeral Homes and Dentists are the only NAICS codes this top 5 lender lends. Average loans size is close to \$1 million.

The Huntington National Bank (5) – In an amazing streak of consistency the bank has been a top six lender for FOURTEEN years in a row.

BBVA Compass (6) – Top ten lender for four years in a row.

TD Bank (7) – New to the top ten for the first time.

KeyBank (8) – Two years in a row as a top 10 lender.

BBCN Bank (9) – The new bank after the merger of Korean-American market Center Bank (8th) and Nara Bank (20th).

Hanmi Bank (10) – Another Korean-American market bank jumps from 36th to 10th this year.

Dropping Out of the 2011 Top Ten

Arkansas community bank First Financial Bank drops from 6th to 21st -- \$291 million to \$115 million

Suntrust Bank drops from 10th to 23rd -- \$205 million to \$134 million.



The 2012 Coleman Report

Top 100 SBA 7(a) Lenders by Dollar Amount

2012 Rank	2011 Rank	2010 Rank				2012 Loan #	2012 Gross Loan Volume	2012 Average Loan Size
1	1	1	Wells Fargo Bank	MINNEAPOLIS	MN	3,174	\$1,240,187,900	\$390,733
2	3	4	U.S. Bank	MINNEAPOLIS	MN	1,661	\$524,937,600	\$316,037
3	2	5	JPMorgan Chase Bank	NEW YORK	NY	4,339	\$512,379,200	\$118,087
4	4	3	Live Oak Bank	WILMINGTON	NC	489	\$462,912,700	\$946,652
5	5	6	The Huntington National Bank	COLUMBUS	OH	2,557	\$416,844,800	\$163,021
6	7	5	BBVA Compass	DALLAS	TX	1,345	\$252,583,500	\$187,794
7	17	17	TD Bank	PORTLAND	ME	647	\$205,168,600	\$317,108
8	9	14	KeyBank	CLEVELAND	OH	707	\$198,734,300	\$281,095
9			BBCN Bank	LOS ANGELES	CA	311	\$189,096,500	\$608,027
10	36	82	Hanmi Bank	LOS ANGELES	CA	105	\$174,060,000	\$1,657,714
11	11	20	Ridgestone Bank	BROOKFIELD	WI	182	\$172,891,000	\$949,951
12	190		Noah Bank	ELKINS PARK	PA	145	\$145,947,000	\$1,006,531
13	13	11	Wilshire State Bank	LOS ANGELES	CA	239	\$143,258,100	\$599,406
14	19	23	Seacoast Commerce Bank	CHULA VISTA	CA	205	\$135,975,700	\$663,296
15	10	21	SunTrust Bank	ATLANTA	GA	232	\$133,921,400	\$577,247
16	14	13	Manufacturers and Traders Trust	BUFFALO	NY	1,089	\$120,710,400	\$110,845
17	21	27	Newtek Small Business Finance	NEW YORK	NY	109	\$116,904,000	\$1,072,514
18	23	33	Hana Small Business Lending	LOS ANGELES	CA	132	\$116,297,500	\$881,042
19	6	8	First Financial Bank	EL DORADO	AR	243	\$115,605,700	\$475,744
20	12	24	Celtic Bank	SALT LAKE CITY	UT	122	\$114,600,900	\$939,352
21	30		Republic First Bank	PHILADELPHIA	PA	80	\$99,673,800	\$1,245,923
22	22	28	Quadrant Financial	LOUISVILLE	KY	70	\$97,258,800	\$1,389,411
23	33	41	NewBank	NEW YORK	NY	114	\$94,935,000	\$832,763
24	37	30	Pacific City Bank	LOS ANGELES	CA	157	\$92,450,000	\$588,854
25	26	26	CapitalSource Bank	LOS ANGELES	CA	78	\$85,075,000	\$1,090,705
26	18	10	Borrego Springs Bank	BORREGO SPRINGS	CA	343	\$84,305,100	\$245,787
27	39	96	Open Bank	LOS ANGELES	CA	81	\$83,522,900	\$1,031,147
28	25	16	BB&T Bank	WINSTON-SALEM	NC	472	\$78,723,100	\$166,786
29	71	172	Commonwealth Business Bank	LOS ANGELES	CA	97	\$78,386,500	\$808,108
30	38	94	Bank of the West	SAN FRANCISCO	CA	112	\$71,687,800	\$640,070
31	16	22	Fifth Third Bank	CINCINNATI	OH	158	\$71,103,800	\$450,024
32	28	67	First Bank Oconomowoc	OCONOMOWOC	WI	172	\$67,958,300	\$395,106
33	49	77	East West Bank	PASADENA	CA	124	\$65,459,700	\$527,901
34	27	25	CIT Small Business Lending	LIVINGSTON	NJ	40	\$65,119,500	\$1,627,988
35	31	19	PNC Bank	PITTSBURGH	PA	267	\$60,633,100	\$227,090
36	54		Evolve Bank & Trust	WEST MEMPHIS	TN	47	\$60,247,000	\$1,281,851
37	15	12	Zions Bank	SALT LAKE CITY	UT	555	\$60,046,100	\$108,191
38	32	136	Cornerstone Bank	ATLANTA	GA	71	\$55,496,500	\$781,641
39	56	88	Bank of America	CHARLOTTE	NC	260	\$52,188,500	\$200,725
40	70	34	Glacier Bank	KALISPELL	MT	213	\$51,654,700	\$242,510
41	34	39	Metro City Bank	DORAVILLE	GA	55	\$51,253,100	\$931,875
42	253		VantageSouth Bank	BURLINGTON	NC	49	\$50,522,700	\$1,031,076
43	353		Wallis State Bank	WALLIS	TX	65	\$50,075,500	\$770,392
44	40	50	Citibank	NEW YORK	NY	203	\$47,909,900	\$236,009
45	130	86	First Niagara Bank	LOCKPORT	NY	194	\$47,009,800	\$242,319
46	61	79	Synovus Bank	COLUMBUS	GA	78	\$45,734,900	\$586,345
47	52	56	Parke Bank	SEWELL	NJ	35	\$45,423,500	\$1,297,814
48	81	51	Plaza Bank	IRVINE	CA	48	\$44,903,900	\$935,498
49	51	37	Liberty Bank	SPRINGFIELD	MO	129	\$44,138,400	\$342,158
50	248		First General Bank	ROWLAND HEIGHTS	CA	41	\$43,733,600	\$1,066,673

The 2012 Coleman Report

Top 100 SBA 7(a) Lenders by Dollar Amount

2012 Rank	2011 Rank	2010 Rank				2012 Loan #	2012 Gross Loan Volume	2012 Average Loan Size
\$	\$	\$						
51	42	49	Bremer Bank	ST. PAUL	MN	66	\$43,563,400	\$660,052
52	48	69	Spirit of Texas Bank	COLLEGE STATION	TX	152	\$43,456,900	\$285,901
53	117	305	Stearns Bank	ST. CLOUD	MN	54	\$43,117,000	\$798,463
54	35	36	Regions Bank	BIRMINGHAM	AL	76	\$42,906,400	\$564,558
55	175		The Bancorp Bank	WILMINGTON	DE	107	\$42,230,800	\$394,680
56	142		RepublicBankAz	PHOENIX	AZ	26	\$42,178,200	\$1,622,238
57	63	48	First Intercontinental Bank	DORAVILLE	GA	54	\$41,874,000	\$775,444
58	46	54	Associated Bank	GREEN BAY	WI	271	\$41,629,300	\$153,614
59	55	80	Arvest Bank	TULSA	OK	130	\$41,274,600	\$317,497
60	60	89	Community Bank & Trust	SHEBOYGAN	WI	74	\$41,135,800	\$555,889
61	76	85	Great Western Bank	WATERTOWN	SD	88	\$40,826,300	\$463,935
62	89	115	Milestone Bank	DOYLESTOWN	PA	52	\$40,057,000	\$770,327
63	82	219	Meadows Bank	LAS VEGAS	NV	38	\$39,619,100	\$1,042,608
64	78		Square 1 Bank	DURHAM	NC	33	\$39,310,100	\$1,191,215
65	105	57	United Midwest Savings Bank	COLUMBUS	OH	34	\$39,246,200	\$1,154,300
66	24	55	Fidelity Bank	ATLANTA	GA	43	\$39,165,700	\$910,830
67	47	40	Community Bank of Mississippi	BRANDON	MS	84	\$39,079,900	\$465,237
68	88	95	Sovereign Bank	PHILADELPHIA	PA	341	\$38,352,800	\$112,472
69	96	44	First Western SBLC	DALLAS	TX	33	\$38,155,000	\$1,156,212
70	87	260	CBC National Bank	FERNANDINA BEACH	FL	33	\$37,778,500	\$1,144,803
71	67		Saehan Bank	LOS ANGELES	CA	40	\$37,352,000	\$933,800
72	41	45	RBS Citizens	PROVIDENCE	RI	370	\$37,052,000	\$100,141
73	79	58	BankAsiana	PALISADES PARK	NJ	81	\$36,410,000	\$449,506
74	137	234	Metro Phoenix Bank	PHOENIX	AZ	24	\$35,638,900	\$1,484,954
75	91		First Community Bank	SANTA ROSA	CA	24	\$34,826,100	\$1,451,088
76	167	192	Bridge Bank	SAN JOSE	CA	36	\$34,066,600	\$946,294
77	187	267	Bank of Atlanta	ATLANTA	GA	29	\$33,141,500	\$1,142,810
78	269		West Town Savings Bank	MYRTLE BEACH	SC	22	\$32,580,500	\$1,480,932
79	72	144	Synergy Bank	MCKINNEY	TX	21	\$31,984,000	\$1,523,048
80	161	228	NOA Bank	DULUTH	GA	35	\$30,963,200	\$884,663
81	44	42	First Colorado National Bank	PAONIA	CO	45	\$30,685,600	\$681,902
82	394	389	Community Bank of Pickens County	JASPER	GA	20	\$30,391,000	\$1,519,550
83	77	97	Biz Capital	NEW ORLEANS	LA	17	\$30,341,900	\$1,784,818
84	29	18	BNB Bank	NEW YORK	NY	26	\$30,159,000	\$1,159,962
85	183		Panhandle State Bank	SANDPOINT	ID	43	\$30,147,500	\$701,105
86	113	254	Sterling Savings Bank	SPOKANE	WA	37	\$30,009,500	\$811,068
87	90	153	Capital Bank	SAN JUAN CAPISTRANO	CA	41	\$29,631,000	\$722,707
88	135	372	FirstMerit Bank	AKRON	OH	68	\$29,602,900	\$435,337
89	45	117	California United Bank	ENCINO	CA	30	\$29,299,900	\$976,663
90	66	93	Comerica Bank	DALLAS	TX	31	\$29,273,800	\$944,316
91	149	278	Intergrity Bank	HOUSTON	TX	34	\$29,261,500	\$860,632
92	59	68	Susquehanna Bank	LITITZ	PA	46	\$29,196,000	\$634,696
93			Amegy Bank	HOUSTON	TX	78	\$28,802,200	\$369,259
94	103	65	Gulf Coast Bank and Trust Comp	NEW ORLEANS	LA	87	\$28,705,900	\$329,953
95	65	66	BancFirst	OKLAHOMA CITY	OK	87	\$28,595,000	\$328,678
96	109	170	Quantum National Bank	SUWANEE	GA	22	\$27,852,000	\$1,266,000
97	94	38	People's United Bank	BRIDGEPORT	CT	141	\$27,203,200	\$192,930
98	378	451	Banner Bank	WALLA WALLA	WA	118	\$27,066,500	\$229,377
99	160	83	UniBank	LYNNWOOD	WA	34	\$26,957,400	\$792,865
100	132	59	New York Business Development Corp.	NEW YORK	NY	69	\$26,778,000	\$388,087

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8	13	15	TD Bank	PORTLAND	ME	647	\$205,168,600	\$317,108
9	8	8	Zions Bank	SALT LAKE CITY	UT	555	\$60,046,100	\$108,191
10	14	16	Live Oak Bank	WILMINGTON	NC	489	\$462,912,700	\$946,652
11	9	10	BB&T Bank	WINSTON-SALEM	NC	472	\$78,723,100	\$166,786
12	19	20	Eastern Bank	BOSTON	MA	405	\$23,717,400	\$58,561
13	12	11	RBS Citizens	PROVIDENCE	RI	370	\$37,052,000	\$100,141
14	11	7	Borrego Springs Bank	BORREGO SPRINGS	CA	343	\$84,305,100	\$245,787
15	21	24	Sovereign Bank	PHILADELPHIA	PA	341	\$38,352,800	\$112,472
16	18	63	Banco Popular	SAN JUAN	PR	312	\$24,132,800	\$77,349
17			BBCN Bank	LOS ANGELES	CA	311	\$189,096,500	\$608,027
18	16	19	Associated Bank	GREEN BAY	WI	271	\$41,629,300	\$153,614
19	22	21	PNC Bank	PITTSBURGH	PA	267	\$60,633,100	\$227,090
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25	29	40	Seacoast Commerce Bank	CHULA VISTA	CA	205	\$135,975,700	\$663,296
26	31	58	Citibank	NEW YORK	NY	203	\$47,909,900	\$236,009
27	50	39	First Niagara Bank	LOCKPORT	NY	194	\$47,009,800	\$242,319
27	5	2	Superior Financial Group	WALNUT CREEK	CA	194	\$2,010,000	\$10,361
29	27	44	Ridgestone Bank	BROOKFIELD	WI	182	\$172,891,000	\$949,951
30	31	67	First Bank Oconomowoc	OCONOMOWOC	WI	172	\$67,958,300	\$395,106
31	20	18	Fifth Third Bank	CINCINNATI	OH	158	\$71,103,800	\$450,024
32	42	44	Pacific City Bank	LOS ANGELES	CA	157	\$92,450,000	\$588,854
33	30	32	Citizens Bank	FLINT	MI	154	\$22,633,700	\$146,972
34	46	53	Spirit of Texas Bank	COLLEGE STATION	TX	152	\$43,456,900	\$285,901
35	359		Noah Bank	ELKINS PARK	PA	145	\$145,947,000	\$1,006,531
36	39		People's United Bank	BRIDGEPORT	CT	141	\$27,203,200	\$192,930
37	52	69	Hana Small Business Lending	LOS ANGELES	CA	132	\$116,297,500	\$881,042
38	38	27	Mountain America FCU	WEST JORDAN	UT	131	\$18,287,200	\$139,597
39	40	43	Arvest Bank	TULSA	OK	130	\$41,274,600	\$317,497
40	34	28	Liberty Bank	SPRINGFIELD	MO	129	\$44,138,400	\$342,158
41			California Bank & Trust	SAN DIEGO	CA	125	\$21,697,900	\$173,583
42	59	126	East West Bank	PASADENA	CA	124	\$65,459,700	\$527,901
43	33	48	Celtic Bank	SALT LAKE CITY	UT	122	\$114,600,900	\$939,352
44	114		Banner Bank	WALLA WALLA	WA	118	\$27,066,500	\$229,377
45	56	57	NewBank	NEW YORK	NY	114	\$94,935,000	\$832,763
46	69		Bank of the West	SAN FRANCISCO	CA	112	\$71,687,800	\$640,070
47	36	42	Newtek Small Business Finance	NEW YORK	NY	109	\$116,904,000	\$1,072,514
48	127		The Bancorp Bank	WILMINGTON	DE	107	\$42,230,800	\$394,680
49	92	129	Hanmi Bank	LOS ANGELES	CA	105	\$174,060,000	\$1,657,714
50	36		Five Star Bank	WARSAW	NY	103	\$13,360,200	\$129,711
51	84	91	1st Source Bank	SOUTH BEND	IN	101	\$13,248,700	\$131,175

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2012 Rank #	2011 Rank #	2010 Rank #				2012 Loan #	2012 Gross Loan Volume	2012 Average Loan Size
52	63	60	West Coast Bank	LAKE OSWEGO	OR	100	\$11,131,400	\$111,314
53	91	226	Commonwealth Business Bank	LOS ANGELES	CA	97	\$78,386,500	\$808,108
54	72	210	NBT Bank	NORWICH	NY	97	\$12,998,500	\$134,005
54	84	89	Northway Bank	BERLIN	NH	96	\$7,755,000	\$80,781
56	53	30	Trustmark National Bank	JACKSON	MS	89	\$11,833,100	\$132,956
57	65	60	Great Western Bank	WATERTOWN	SD	88	\$40,826,300	\$463,935
57	46	46	Bank Rhode Island	PROVIDENCE	RI	88	\$19,349,500	\$219,881
59	35	33	Gulf Coast Bank and Trust Comp	NEW ORLEANS	LA	87	\$28,705,900	\$329,953
59	56	58	BancFirst	OKLAHOMA CITY	OK	87	\$28,595,000	\$328,678
61			Citizens Bank of Pennsylvania	PHILADELPHIA	PA	86	\$7,963,800	\$92,602
62	185	83	Central Pacific Bank	HONOLULU	HI	85	\$3,176,000	\$37,365
63	43	41	Community Bank of Mississippi	BRANDON	MS	84	\$39,079,900	\$465,237
64	48	49	Commerce Bank	KANSAS CITY	KS	82	\$13,833,300	\$168,699
65	82	226	Open Bank	LOS ANGELES	CA	81	\$83,522,900	\$1,031,147
65	92	100	BankAsiana	PALISADES PARK	NJ	81	\$36,410,000	\$449,506
65	54	78	Webster Bank	WATERBURY	CT	81	\$22,900,200	\$282,719
68	83		Republic First Bank	PHILADELPHIA	PA	80	\$99,673,800	\$1,245,923
68	62	86	Enterprise Bank & Trust Company	LOWELL	MA	80	\$8,169,500	\$102,119
68	77	152	Bank of Hawaii	HONOLULU	HI	80	\$7,650,600	\$95,633
71	70	62	CapitalSource Bank	LOS ANGELES	CA	78	\$85,075,000	\$1,090,705
71	75	91	Synovus Bank	COLUMBUS	GA	78	\$45,734,900	\$586,345
71			Amegy Bank	HOUSTON	TX	78	\$28,802,200	\$369,259
71	114	156	INTRUST Bank	WICHITA	KS	78	\$14,266,400	\$182,903
75	23	36	Regions Bank	BIRMINGHAM	AL	76	\$42,906,400	\$564,558
75	43	118	City National Bank	LOS ANGELES	CA	76	\$21,235,700	\$279,417
77	81	56	UTM Bank	KANSAS CITY	MO	75	\$16,963,500	\$226,180
78	87	81	Community Bank & Trust	SHEBOYGAN	WI	74	\$41,135,800	\$555,889
79	71	51	Metro Bank	LEMOYNE	PA	72	\$14,592,500	\$202,674
80	77	391	Cornerstone Bank	ATLANTA	GA	71	\$55,496,500	\$781,641
81	60	79	Quadrant Financial	LOUISVILLE	KY	70	\$97,258,800	\$1,389,411
82	68	72	New York Business Development Corp.	NEW YORK	NY	69	\$26,778,000	\$388,087
82	49	91	First Financial Bank	CINCINNATI	OH	69	\$15,561,100	\$225,523
84	99	126	FirstMerit Bank	AKRON	OH	68	\$29,602,900	\$435,337
85	101		Rockland Trust Company	ROCKLAND	MA	67	\$12,049,000	\$179,836
86	43	63	Bremer Bank	ST. PAUL	MN	66	\$43,563,400	\$660,052
86	55	177	BMO Harris Bank	CHICAGO	IL	66	\$22,155,400	\$335,688
88			Wallis State Bank	WALLIS	TX	65	\$50,075,500	\$770,392
89	148	91	Frost Bank	SAN ANTONIO	TX	64	\$15,591,400	\$243,616
89	67	69	Community Trust Bank	PIKEVILLE	KY	64	\$11,732,000	\$183,313
91			Village Bank and Trust	ARLINGTON HEIGHTS	IL	62	\$25,243,600	\$407,155
92	141	137	First Hawaiian Bank	HONOLULU	HI	59	\$9,722,400	\$164,786
93	140	300	Farmington Bank	FARMINGTON	CT	58	\$9,778,000	\$168,586
94	359	417	Summit CU	MADISON	WI	57	\$3,724,600	\$65,344
95	120	141	Plumas Bank	QUINCY	CA	56	\$25,140,300	\$448,934
95			BankUnited	MIAMI LAKES	FL	56	\$18,040,000	\$322,143
95	458		Capital Bank	MIAMI	FL	56	\$7,765,000	\$138,661
98	89	74	Metro City Bank	DORAVILLE	GA	55	\$51,253,100	\$931,875
99	122	254	Stearns Bank	ST. CLOUD	MN	54	\$43,117,000	\$798,463
99	97	77	First Intercontinental Bank	DORAVILLE	GA	54	\$41,874,000	\$775,444
99	118	167	Enterprise Bank	ALLISON PARK	PA	54	\$25,319,900	\$468,887

The 2012 Coleman Report 500

The Top 500 SBA 7(a) Lenders

2012 Rank	2011 Rank	2012 Rank			2012 Loan #	2012 Gross Loan Volume	Volume % Change	
\$	\$	#						
319	263	265	1st Constitution Bank	CRANBURY	NJ	22	\$7,540,000	-37%
281	486		1st Manatee Bank	PARRISH	FL	5	\$8,495,000	36%
180	272	51	1st Source Bank	SOUTH BEND	IN	101	\$13,248,700	14%
274	250	147	21st Century Bank	LORETTO	MN	36	\$8,803,800	-32%
222	69		Access National Bank	RESTON	VA	9	\$11,107,600	-77%
213		379	Achieva CU	CLEARWATER	FL	16	\$11,478,800	988%
		446	Adirondack Bank	UTICA	NY	13	\$1,177,500	-58%
150	150	244	Alaska Growth Capital	ANCHORAGE	AK	24	\$16,265,000	-29%
		446	Alaska Pacific Bank	JUNEAU	AK	13	\$1,501,400	-51%
325			Alerus Financial, National Ass	GRAND FORKS	ND	11	\$7,387,400	
409	477		Allegiance Bank	HOUSTON	TX	9	\$5,552,000	-13%
144	400	175	Alterra Bank	OVERLAND PARK	KS	32	\$17,555,900	133%
327		400	Altura FCU	LA CROSSE	WI	15	\$7,325,100	309%
210	252	400	AmBank	PROVO	UT	15	\$11,594,100	-10%
93		71	Amegy Bank	HOUSTON	TX	78	\$28,802,200	
290	296		Ameriana Bank	NEW CASTLE	IN	11	\$8,286,000	-22%
		136	America First FCU	RIVERDALE	UT	39	\$1,634,800	13%
124	118	303	American Business Lending	DALLAS	TX	20	\$21,357,100	-30%
211	185	265	American Continental Bank	CITY OF INDUSTRY	CA	22	\$11,585,000	-38%
275		325	American National Bank	APPLETON	WI	19	\$8,775,400	164%
376	261	361	American National Bank	OMAHA	NE	17	\$6,192,100	-49%
215		478	American Plus Bank	ARCADIA	CA	12	\$11,371,000	
158		104	AmericanWest Bank	SPOKANE	WA	52	\$15,132,200	
330			Ameris Bank	MOULTRIE	GA	10	\$7,282,000	
406			AmeriState Bank	ATOKA	OK	2	\$5,650,000	
127	107	175	Anchor Bank	WAYZATA	MN	32	\$20,512,000	-37%
373			Androscoggin Savings Bank	LEWISTON	ME	7	\$6,262,000	
249			Applied Bank	WILMINGTON	DE	3	\$9,960,000	
165	317	344	Arkansas Capital Corporation	LITTLE ROCK	AR	18	\$14,539,800	48%
59	55	39	Arvest Bank	TULSA	OK	130	\$41,274,600	-28%
58	46	18	Associated Bank	GREEN BAY	WI	271	\$41,629,300	-36%
157		164	Atlantic Coast Bank	JACKSONVILLE	FL	33	\$15,174,900	163%
95	65	59	BancFirst	OKLAHOMA CITY	OK	87	\$28,595,000	-43%
493		115	Banco Bilbao Vizcaya	SAN JUAN	PR	46	\$4,534,600	
111	102	16	Banco Popular	SAN JUAN	PR	312	\$24,132,800	-29%
	459	102	Banco Santander	SAN JUAN	PR	53	\$3,784,500	-44%
	345	400	BancorpSouth	TUPELO	MS	15	\$2,362,200	-73%
	315	127	Bangor Savings Bank	BANGOR	ME	42	\$4,352,100	-56%
148	131	186	Bank First National	MANITOWOC	WI	30	\$16,505,400	-39%
337		379	Bank Midwest	KANSAS CITY	MO	16	\$6,981,600	
39	56	20	Bank of America	CHARLOTTE	NC	260	\$52,188,500	-9%
	381	325	Bank of American Fork	AMERICAN FORK	UT	19	\$3,489,000	-56%
77	187	195	Bank of Atlanta	ATLANTA	GA	29	\$33,141,500	84%
		303	Bank of Bridger	BRIDGER	MT	20	\$2,289,600	
		229	Bank of Guaram	HAGATNA	GU	25	\$4,227,700	41%
313	318	68	Bank of Hawaii	HONOLULU	HI	80	\$7,650,600	-22%
315			Bank of Houston	HOUSTON	TX	7	\$7,560,200	
242	99		Bank of Indiana	DANA	IN	8	\$10,241,500	-70%
402	357	379	Bank of Michigan	FARMINGTON HILLS	MI	16	\$5,704,000	-34%
110		379	Bank of North Carolina	THOMASVILLE	NC	16	\$24,358,800	
473			Bank of San Francisco	SAN FRANCISCO	CA	5	\$4,753,000	

The 2012 Coleman Report 500

The Top 500 SBA 7(a) Lenders

2012 Rank	2011 Rank	2012 Rank			2012 Loan #	2012 Gross Loan Volume	Volume % Change	
\$	\$	#						
287	304	361	Bank of Southern California	SAN DIEGO	CA	17	\$8,337,800	-19%
440		195	Bank of the Cascades	Bend	OR	29	\$5,084,000	
312		265	Bank of the Sierra	PORTERVILLE	CA	22	\$7,662,900	34%
30	38	46	Bank of the West	SAN FRANCISCO	CA	112	\$71,687,800	-17%
104	157	186	Bank of the West	IRVING	TX	30	\$25,214,000	15%
303	251		Bank of Travelers Rest	TRAVELERS REST	SC	9	\$7,919,000	-39%
130	146	57	Bank Rhode Island	PROVIDENCE	RI	88	\$19,349,500	-17%
73	79	65	BankAsiana	PALISADES PARK	NJ	81	\$36,410,000	-9%
460		156	BankFive	FALL RIVER	MA	34	\$4,847,800	19%
		344	BankNewport	NEWPORT	RI	18	\$3,175,300	
137		95	BankUnited	MIAMI LAKES	FL	56	\$18,040,000	556%
361	323	156	BankVista	SARTELL	MN	34	\$6,421,000	-33%
98	378	44	Banner Bank	WALLA WALLA	WA	118	\$27,066,500	235%
377		361	Bay Cities Bank	TAMPA	FL	17	\$6,168,500	
321	300	255	Baylake Bank	STURGEON BAY	WI	23	\$7,409,400	-29%
28	25	11	BB&T Bank	WINSTON-SALEM	NC	472	\$78,723,100	-28%
9		17	BBCN Bank	LOS ANGELES	CA	311	\$189,096,500	-48%
6	7	5	BBVA Compass	DALLAS	TX	1,345	\$252,583,500	-8%
217	452		BCB Community Bank	NEWARK	NJ	10	\$11,339,000	67%
131	86	195	Beach Business Bank	MANHATTAN BEACH	CA	29	\$19,323,000	-48%
		344	Berkshire Bank	PITTSFIELD	MA	18	\$2,755,700	-8%
		478	Bethex FCU	NEW YORK CITY	NY	12	\$1,479,000	-43%
83	77	361	Biz Capital	NEW ORLEANS	LA	17	\$30,341,900	-26%
		255	Black Hills FCU	RAPID CITY	SD	23	\$1,813,000	15%
		478	Blackhawk Bank	BELOIT	WI	12	\$2,673,600	
118	92	86	BMO Harris Bank	CHICAGO	IL	66	\$22,155,400	-37%
84	29	219	BNB Bank	NEW YORK	NY	26	\$30,159,000	-70%
160	200	186	BNC National Bank	GLENDALE	AZ	30	\$14,841,000	-10%
26	18	14	Borrego Springs Bank	BORREGO SPRINGS	CA	343	\$84,305,100	-48%
51	42	86	Bremer Bank	ST. PAUL	MN	66	\$43,563,400	-41%
76	167	147	Bridge Bank	SAN JOSE	CA	36	\$34,066,600	63%
499			Broadway National Bank	SAN ANTONIO	TX	5	\$4,482,800	36%
339	230		Brookhaven Bank	ATLANTA	GA	9	\$6,903,800	-51%
		183	Brooklyn Cooperative FCU	NEW YORK CITY	NY	31	\$1,095,200	26%
152	123	265	Business Carolina	COLUMBIA	SC	22	\$15,965,800	-46%
286	338	205	Business Development Corporation	COLUMBIA	SC	28	\$8,379,900	-8%
123		41	California Bank & Trust	SAN DIEGO	CA	125	\$21,697,900	-41%
336			California Bank of Commerce	LAFAYETTE	CA	4	\$7,000,000	
		361	California CU	GLENDALE	CA	17	\$1,437,000	-33%
89	45	186	California United Bank	ENCINO	CA	30	\$29,299,900	-55%
481		111	Cambridge Savings Bank	CAMBRIDGE	MA	48	\$4,613,000	
		229	Cambridge Trust Company	CAMBRIDGE	MA	25	\$2,780,000	
	407	303	Cape Cod Five Cents Savings Bank	HARWICH PORT	MA	20	\$2,859,600	-61%
		478	Capital Bank	ROCKVILLE	MD	12	\$2,149,000	
306		95	Capital Bank	MIAMI	FL	56	\$7,765,000	279%
87	90	129	Capital Bank	SAN JUAN CAPISTRANO	CA	41	\$29,631,000	-17%
	311	325	Capital Cu	BISMARCK	ND	19	\$1,349,500	-87%
		102	Capital One	MCLEAN	VA	53	\$1,258,000	53%
25	26	71	CapitalSource Bank	LOS ANGELES	CA	78	\$85,075,000	-19%
476			CapitalSpring SBLC	NEW YORK	NY	2	\$4,729,000	
430			CapStar Bank	NASHVILLE	TN	4	\$5,155,600	

The 2012 Coleman Report 500

The Top 500 SBA 7(a) Lenders

2012 Rank	2011 Rank	2012 Rank				2012 Loan #	2012 Gross Loan Volume	Volume % Change
\$	\$	#						
		418	Cardinal Bank	MCLEAN	VA	14	\$3,141,300	
282	242	255	Cathay Bank	LOS ANGELES	CA	23	\$8,461,000	-37%
70	87	164	CBC National Bank	FERNANDINA BEACH	FL	33	\$37,778,500	3%
490		141	CDC Small Business Finance	SAN DIEGO	CA	37	\$4,543,700	
129			Cecil Bank	ELKTON	MD	7	\$20,200,000	454%
248	153	282	Cedar Rapids Bank & Trust	CEDAR RAPIDS	IA	21	\$10,042,400	-55%
20	12	43	Celtic Bank	SALT LAKE CITY	UT	122	\$114,600,900	-38%
156			Centennial Bank	CENTENNIAL	CO	11	\$15,186,500	214%
		186	Centier Bank	WHITING	IN	30	\$3,594,800	-39%
	469	229	Central Bank	PROVO	UT	25	\$3,242,400	-51%
		361	Central Bank	STILLWATER	MN	17	\$2,610,000	
		62	Central Pacific Bank	HONOLULU	HI	85	\$3,176,000	118%
		303	Centris FCU	OMAHA	NE	20	\$968,900	-70%
	366	282	Centrix Bank & Trust	BEDFORD	NH	21	\$2,728,000	-68%
482			Century Bank	SANTA FE	NM	9	\$4,604,000	
		446	Century Bank and Trust Company	SOMERVILLE	MA	13	\$733,300	-81%
	421	446	Charter Bank	EAU CLAIRE	WI	13	\$2,738,400	-62%
		282	Chartway FCU	VIRGINIA BEACH	VA	21	\$2,678,800	235%
151	207		Checkspring Bank	NEW YORK	NY	11	\$16,025,000	-1%
		478	Chelsea Groton Bank	NORWICH	CT	12	\$1,456,900	
175	156	175	Chemical Bank	MIDLAND	MI	32	\$13,462,700	-39%
435			Chinatrust Bank USA	TORRANCE	CA	9	\$5,148,000	
305		361	Circle Bank	NOVATO	CA	17	\$7,773,000	49%
34	27	133	CIT Small Business Lending	LIVINGSTON	NJ	40	\$65,119,500	-36%
44	40	26	Citibank	NEW YORK	NY	203	\$47,909,900	-37%
		478	Citizens & Northern Bank	WELLSBORO	PA	12	\$1,444,200	-41%
115	100	33	Citizens Bank	FLINT	MI	154	\$22,633,700	-34%
		379	Citizens Bank & Trust Co	HUTCHINSON	MN	16	\$695,800	
299		61	Citizens Bank of Pennsylvania	PHILADELPHIA	PA	86	\$7,963,800	
494			Citizens State Bank of La Crosse	LA CROSSE	WI	10	\$4,516,200	
474	334	325	City Bank	LUBBOCK	TX	19	\$4,742,700	-49%
125	62	75	City National Bank	LOS ANGELES	CA	76	\$21,235,700	-59%
270	224	325	Coast National Bank	SAN LUIS OBISPO	CA	19	\$9,022,400	-38%
311		325	Coastal Community Bank	EVERETT	WA	19	\$7,672,000	
		213	CoastHills FCU	LOMPOC	CA	27	\$2,834,600	-29%
308	184	127	Coastway Community Bank	CRANSTON	RI	42	\$7,744,400	-59%
135	75	303	Cobiz Financial	DENVER	CO	20	\$18,312,000	-57%
382			Collin Bank	FRISCO	TX	3	\$6,039,000	
462	229		Colony Bank	FITZGERALD	GA	10	\$4,841,000	-66%
232		129	Columbia State Bank	TACOMA	WA	41	\$10,630,800	118%
90	66	183	Comerica Bank	DALLAS	TX	31	\$29,273,800	-39%
413		156	Commerce Bank	WORCESTER	MA	34	\$5,418,200	45%
172	64	64	Commerce Bank	KANSAS CITY	KS	82	\$13,833,300	-73%
444			Commerce Bank of Temecula Valley	MURRIETA	CA	8	\$5,040,900	
243	126	446	Commerce National Bank	NEWPORT BEACH	CA	13	\$10,233,800	-65%
500		229	CommerceWest Bank	NEWPORT BEACH	CA	25	\$4,473,900	
		446	Commonwealth Bank	LOUISVILLE	KY	13	\$1,298,400	-75%
29	71	53	Commonwealth Business Bank	LOS ANGELES	CA	97	\$78,386,500	68%
407	364		Community & Sourhen Bank	CARROLLTON	GA	5	\$5,645,000	-34%
		303	Community 1st Bank Las Vegas	LAS VEGAS	NM	20	\$2,852,800	-32%
162	141	205	Community Bank	FORT WORTH	TX	28	\$14,740,100	-39%

The 2012 Coleman Report 500

The Top 500 SBA 7(a) Lenders

2012 Rank	2011 Rank	2012 Rank				2012 Loan #	2012 Gross Loan Volume	Volume % Change
\$	\$	#						
120	84	156	Community Bank	PASADENA	CA	34	\$21,860,400	-43%
		344	Community Bank	CANTON	NY	18	\$2,575,000	
60	60	78	Community Bank & Trust	SHEBOYGAN	WI	74	\$41,135,800	-21%
418	462		Community Bank & Trust of West Georgia	LA GRANGE	GA	2	\$5,295,000	-20%
67	47	63	Community Bank of Mississippi	BRANDON	MS	84	\$39,079,900	-39%
82	394	303	Community Bank of Pickens County	JASPER	GA	20	\$30,391,000	295%
442			Community Business Bank	CUMMING	GA	4	\$5,065,000	
		325	Community First Bank	KENNEWICK	WA	19	\$2,601,600	-42%
375		478	Community First Bank	SOMERSET	NJ	12	\$6,196,000	
257	416	229	Community First Bank of Indiana	KOKOMO	IN	25	\$9,686,000	33%
		418	Community First Bank of the Heartland	MOUNT VERNON	IL	14	\$2,062,500	
		325	Community First Capital Corp	LANCASTER	PA	19	\$1,505,000	41%
		303	Community First National Bank	MANHATTAN	KS	20	\$1,692,000	
484	480	282	Community National Bank	DERBY	VT	21	\$4,587,000	-27%
106	74	195	Community National Bank	GREAT NECK	NY	29	\$25,060,000	-42%
452			Community National Bank	DAYTON	TN	6	\$4,978,000	
223		400	Community Reinvestment Fund, USA	MINNEAPOLIS	MN	15	\$11,100,300	
378	43	418	Community South Bank	ADAMSVILLE	TN	14	\$6,163,300	-92%
475	240		Community State Bank	ANKENY	IA	4	\$4,734,700	-65%
203	203	89	Community Trust Bank	PIKEVILLE	KY	64	\$11,732,000	-28%
276	165	379	Community Valley Bank	EL CENTRO	CA	16	\$8,739,800	-59%
252	194	265	Conestoga Bank	CHESTER SPRINGS	PA	22	\$9,816,900	-42%
		229	Connecticut River Bank	CHARLESTOWN	NH	25	\$2,686,900	-12%
		478	Consumers National Bank	MINERVA	OH	12	\$1,912,300	
255	85	361	Continental Bank	PLYMOUTH MEETING	PA	17	\$9,764,300	-74%
395			Core Business Bank	BELLEVUE	WA	3	\$5,811,800	
38	32	80	Cornerstone Bank	ATLANTA	GA	71	\$55,496,500	-42%
		344	Cornerstone Community Bank	GRAFTON	WI	18	\$1,441,000	
		303	Corning FCU	CORNING	NY	20	\$1,418,900	-65%
352			CorTrust Bank	MITCHELL	SD	8	\$6,629,600	
		108	Covington County Bank	COLLINS	MS	50	\$3,412,500	
447			Crestmark Bank	TROY	MI	1	\$5,000,000	
206		379	Cross River Bank	TEANECK	NJ	16	\$11,655,000	652%
		195	D.L. Evans Bank	TWIN FALLS	ID	29	\$3,941,200	29%
419			DNB First	DOWNTOWN	PA	4	\$5,282,200	
		265	Dollar Bank	PITTSBURGH	PA	22	\$1,989,500	-59%
		282	Douglas County Bank	LAWRENCE	PA	21	\$2,080,800	127%
		325	Drake Bank	SAINT PAUL	MN	19	\$2,418,000	16%
187	231	379	EagleBank	BETHESDA	MD	16	\$12,845,300	-8%
33	49	42	East West Bank	PASADENA	CA	124	\$65,459,700	5%
112	121	12	Eastern Bank	BOSTON	MA	405	\$23,717,400	-20%
		478	Eastern Maine Development Corp	Bangor	ME	12	\$1,883,500	
259	370	147	Economic Development Bank	SAN JUAN	PR	36	\$9,582,800	16%
		282	Educators CU	RACINE	WI	21	\$1,086,700	-12%
140	73	379	Embassy National Bank	LAWRENCEVILLE	GA	16	\$17,756,400	-60%
404			Empire State Bank	NEWBURGH	NY	8	\$5,662,000	
		186	Empire State Certified Develop	Albany	NY	30	\$3,497,700	
		478	Emprise Bank	WICHITA	KS	12	\$1,665,500	
102	114	99	Enterprise Bank	ALLISON PARK	PA	54	\$25,319,900	-19%
283	164		Enterprise Bank & Trust	CLAYTON	MO	11	\$8,434,300	-60%
292	206	68	Enterprise Bank & Trust Company	LOWELL	MA	80	\$8,169,500	-50%

The 2012 Coleman Report 500

The Top 500 SBA 7(a) Lenders

2012 Rank	2011 Rank	2012 Rank				2012 Loan #	2012 Gross Loan Volume	Volume % Change
\$	\$	#						
205	286	129	Evans Bank	ANGOLA	NY	41	\$11,668,200	5%
36	54	113	Evolve Bank & Trust	WEST MEMPHIS	TN	47	\$60,247,000	3%
264	162	255	Exchange Bank	SANTA ROSA	CA	23	\$9,478,000	-56%
	320	344	Falcon National Bank	FOLEY	MN	18	\$2,308,800	-76%
428			Farmers & Merchants Savings Bank	MANCHESTER	IA	8	\$5,165,400	
216		418	Farmers & Stockmens Bank	CLAYTON	NM	14	\$11,354,400	
253	266	93	Farmington Bank	FARMINGTON	CT	58	\$9,778,000	-18%
66	24	124	Fidelity Bank	ATLANTA	GA	43	\$39,165,700	-65%
405		418	Fidelity Bank	EDINA	MN	14	\$5,659,000	45%
		303	Fidelity Deposit & Discount Bank	SCRANTON	PA	20	\$2,713,500	-29%
31	16	31	Fifth Third Bank	CINCINNATI	OH	158	\$71,103,800	-56%
133	182	147	First American Bank	ELK GROVE VILLAGE	IL	36	\$18,627,900	-1%
329	197	418	First American Bank	FORT DODGE	IA	14	\$7,299,800	-57%
498			First American Bank	Hudson	WI	8	\$4,485,000	
387	289	344	First Artesia Bank	ARTESIA	NM	18	\$5,925,800	-46%
		418	First Bank	TOMAH	WI	14	\$2,410,500	
495	279		First Bank & Trust Company	LUBBOCK	TX	11	\$4,502,600	-60%
450			First Bank & Trust Company	WAGONER	OK	1	\$4,999,500	
32	28	30	First Bank Oconomowoc	OCONOMOWOC	WI	172	\$67,958,300	-33%
349			First Bank of Dalton	DALTON	GA	2	\$6,669,000	
101	174	195	First Bank Texas	BAIRD	TX	29	\$25,603,900	30%
191	234		First Business Bank	MADISON	WI	7	\$12,450,000	-10%
254			First California Bank	WESTLAKE VILLAGE	CA	9	\$9,768,500	
197	465		First Choice Bank	CERRITOS	CA	4	\$12,028,500	82%
364	482		First Choice Bank	LAWRENCEVILLE	NJ	6	\$6,391,000	2%
273			First Citizens Bank of Georgia	DAWSONVILLE	GA	10	\$8,836,900	
		446	First Colebrook Bank	COLEBROOK	NH	13	\$1,804,100	-46%
81	44	118	First Colorado National Bank	PAOINIA	CO	45	\$30,685,600	-53%
425		219	First Commonwealth Bank	INDIANA	PA	26	\$5,188,100	36%
75	91	244	First Community Bank	SANTA ROSA	CA	24	\$34,826,100	-2%
415			First Community Bank	CORPUS CHRISTI	TX	9	\$5,405,200	
392			First Community Bank	SUGAR LAND	TX	8	\$5,868,200	
447			First Community Bank	BEEMER	NE	1	\$5,000,000	
381	268		First Community Bank of Planfield	PLAINFIELD	IL	6	\$6,050,000	-49%
164	195		First Community Bank of Southwest Fl	FORT MYERS	FL	5	\$14,554,000	-14%
271	371	478	First Farmers Bank & Trust Company	CONVERSE	IN	12	\$8,900,700	8%
408			First Federal Savings Bank	HUNTINGTON	IN	8	\$5,585,600	
		446	First Financial Bank	ABILENE	TX	13	\$2,241,000	
19	6	21	First Financial Bank	EL DORADO	AR	243	\$115,605,700	-60%
154	53	82	First Financial Bank	CINCINNATI	OH	69	\$15,561,100	-74%
50	248	129	First General Bank	ROWLAND HEIGHTS	CA	41	\$43,733,600	233%
256	488	92	First Hawaiian Bank	HONOLULU	HI	59	\$9,722,400	57%
57	63	99	First Intercontinental Bank	DORAVILLE	GA	54	\$41,874,000	-18%
456	223	229	First Interstate Bank	BILLINGS	MT	25	\$4,916,100	-67%
235	171	118	First Merchants Bank	MUNCIE	IN	45	\$10,558,300	-49%
268		478	First Midwest Bank	ITASCA	IL	12	\$9,240,000	
340			First Mountain Bank	BIG BEAR LAKE	CA	9	\$6,896,500	
		361	First National Bank & Trust Co	WILLISTON	ND	17	\$2,562,400	
204	209	108	First National Bank of Omaha	OMAHA	NE	50	\$11,730,100	-27%
331	392	446	First NBC Bank	NEW ORLEANS	LA	13	\$7,227,900	-7%
45	130	27	First Niagara Bank	LOCKPORT	NY	194	\$47,009,800	73%

The 2012 Coleman Report 500

The Top 500 SBA 7(a) Lenders

2012 Rank	2011 Rank	2012 Rank				2012 Loan #	2012 Gross Loan Volume	Volume % Change
\$	\$	#						
174	191	265	First Oklahoma Bank	TULSA	OK	22	\$13,473,100	-23%
489			First Priority Bank	PRYOR	OK	6	\$4,549,400	
289		361	First State Bank	EASTPOINTE	MI	17	\$8,296,000	
356			First State Bank	TAHLEQUAH	OK	4	\$6,580,900	
	500	205	First State Bank Nebraska	LINCOLN	NE	28	\$3,977,600	-32%
297	456	213	First Trade Union Bank	BOSTON	MA	27	\$7,985,200	18%
332			First United Bank and Trust Co	DURANT	OK	11	\$7,085,600	
447			First United Bank and Trust Co	MADISONVILLE	KY	1	\$5,000,000	
	405	325	First Utah Bank	SALT LAKE CITY	UT	19	\$4,318,700	-42%
411			First Western Bank	Booneville	AR	4	\$5,490,000	
69	96	164	First Western SBLC	DALLAS	TX	33	\$38,155,000	10%
	305	418	FirstBank	LAKEWOOD	CO	14	\$2,353,000	-77%
455		164	FirstBank Puerto Rico	SANTURCE	PR	33	\$4,935,300	
88	135	84	FirstMerit Bank	AKRON	OH	68	\$29,602,900	15%
284		379	Firsttrust Savings Bank	CONSHOHOCKEN	PA	16	\$8,418,000	
178	140	50	Five Star Bank	WARSAW	NY	103	\$13,360,200	-45%
496			Flagler Bank	West Palm Beach	FL	4	\$4,490,800	
	430	478	Flathead Bank of Bigfork	BIGFORK	MT	12	\$3,537,600	-51%
472			Flint Community Bank	ALBANY	GA	4	\$4,761,200	
453			Florida Shores Bank-Southwest	VENICE	FL	3	\$4,969,400	
328			Florida Traditions Bank	DADE CITY	FL	6	\$7,318,000	
202	243		Focus Business Bank	SAN JOSE	CA	8	\$11,736,000	-12%
177	110	229	Fortune Bank	SEATTLE	WA	25	\$13,389,100	-58%
366			Foundation Bank	BELLEVUE	WA	6	\$6,365,500	
		303	Founders Bank & Trust	GRAND RAPIDS	MI	20	\$3,098,600	-27%
		379	Founders Community Bank	SAN LUIS OBISPO	CA	16	\$4,302,100	
		478	Franklin Savings Bank	FARMINGTON	ME	12	\$579,200	-42%
465		361	Fresno First Bank	FRESNO	CA	17	\$4,829,900	
153	281	89	Frost Bank	SAN ANTONIO	TX	64	\$15,591,400	39%
170	180	164	Fulton Bank	LANCASTER	PA	33	\$13,929,000	-26%
234		195	Fulton Bank of New Jersey	MOUNT LAUREL	NJ	29	\$10,571,900	-44%
438			Gateway Commercial Bank	MESA	AZ	2	\$5,090,000	
231	256	446	GBC International Bank	LOS ANGELES	CA	13	\$10,720,000	-14%
369		244	Genesee Regional Bank	ROCHESTER	NY	24	\$6,320,000	
285	479		Georgia Commerce Bank	ATLANTA	GA	6	\$8,405,500	33%
355		478	German American Bank	JASPER	IN	12	\$6,583,000	31%
		400	Gesa CU	RICHLAND	WA	15	\$1,550,300	
386			Gilmore Bank	LOS ANGELES	CA	9	\$5,938,000	
40	70	24	Glacier Bank	KALISPELL	MT	213	\$51,654,700	9%
		478	Glens Falls National Bank and	GLENS FALLS	NY	12	\$1,479,300	
208	487		Golden Pacific Bank	MARYSVILLE	CA	11	\$11,616,000	86%
365			Grandpoint Bank	LOS ANGELES	CA	10	\$6,375,000	
397	356		Great Plains National Bank	ELK CITY	OK	11	\$5,790,900	-33%
		255	Great Southern Bank	REEDS SPRING	MO	23	\$3,519,500	0%
61	76	57	Great Western Bank	WATERTOWN	SD	88	\$40,826,300	-4%
439			Green Bank	HOUSTON	TX	11	\$5,085,600	
258	147	265	Grow America Fund	NEW YORK	NY	22	\$9,632,500	-58%
433	205		Guaranty Bank	SPRINGFIELD	MO	3	\$5,151,800	-68%
237			Guaranty Bank and Trust Company	DENVER	CO	8	\$10,470,500	
434			Guardian Bank	VALDOSTA	GA	2	\$5,150,000	
		303	Gulf Coast Bank	ABBEVILLE	LA	20	\$4,126,200	-23%

The 2012 Coleman Report 500

The Top 500 SBA 7(a) Lenders

2012 Rank	2011 Rank	2012 Rank			2012 Loan #	2012 Gross Loan Volume	Volume % Change	
\$	\$	#						
94	103	59	Gulf Coast Bank and Trust Comp	NEW ORLEANS	LA	87	\$28,705,900	-15%
18	23	37	Hana Small Business Lending	LOS ANGELES	CA	132	\$116,297,500	-7%
394	395	478	Hancock Bank	GULFPORT	MS	12	\$5,835,300	-24%
10	36	49	Hanmi Bank	LOS ANGELES	CA	105	\$174,060,000	96%
155		213	Hantz Bank	SOUTHFIELD	MI	27	\$15,225,100	668%
		446	Happy State Bank	CANYON	TX	13	\$1,222,700	-79%
	383	325	HarborOne CU	BROCKTON	MA	19	\$839,900	-89%
		400	Heartland Bank	GAHANNA	OH	15	\$2,167,100	-60%
		229	Heartland Bank and Trust Company	BLOOMINGTON	IL	25	\$4,257,100	-16%
		361	Heritage Bank	HOPKINSVILLE	KY	17	\$1,254,000	
269		478	Heritage Bank	PHOENIX	AZ	12	\$9,156,000	
368	145	400	Heritage Bank	OLYMPIA	WA	15	\$6,359,000	-73%
117	214	136	Heritage Bank of Commerce	SAN JOSE	CA	39	\$22,326,000	43%
423		124	Highland Bank	SAINT MICHAEL	MN	43	\$5,232,500	192%
		244	Hills Bank and Trust Company	HILLS	IA	24	\$2,262,200	-41%
383			Holbrook Co-Operative Bank	HOLBROOK	MA	5	\$6,030,000	
429	352		Home Federal Savings Bank	ROCHESTER	MN	7	\$5,162,800	-41%
192	97	344	Home Loan & Investment Bank	WARWICK	RI	18	\$12,416,500	-64%
159		213	HomeBanc	LAKE MARY	FL	27	\$15,016,200	564%
186	93	325	Hometown Bank	FOND DU LAC	WI	19	\$12,875,500	-63%
		446	Honor Bank	HONOR	MI	13	\$1,861,700	
314	396	379	Hopewell Valley Community Bank	PENNINGTON	NJ	16	\$7,561,600	-1%
229		255	Horizon Bank	AUSTIN	TX	23	\$10,790,500	66%
251	260	122	Horizon Bank	MICHIGAN CITY	IN	44	\$9,949,600	-19%
225		213	Horizon Community Bank	LAKE HAVASU CITY	AZ	27	\$10,984,600	1564%
431	427	303	Howard Bank	ELLCOTT CITY	MD	20	\$5,155,000	-28%
399	170	118	HSBC Bank	BUFFALO	NY	45	\$5,788,500	-72%
316			Icon Bank of Texas	HOUSTON	TX	9	\$7,555,500	
280		400	Illinois National Bank	SPRINGFIELD	IL	15	\$8,515,200	
142	152	195	Independence Bank	HOUSTON	TX	29	\$17,718,000	-21%
179	168	446	Independence Bank	EAST GREENWICH	RI	13	\$13,325,000	-36%
239	202	325	Independent Bank	IONIA	MI	19	\$10,455,900	-36%
236		478	Independent Bank of Texas	IRVING	TX	12	\$10,472,500	420%
	316	418	Indiana Business Bank	INDIANAPOLIS	IN	14	\$3,070,600	-69%
443			Indiana Community Bank	GOSHEN	IN	5	\$5,054,200	
357	154	446	Indus American Bank	ISELIN	NJ	13	\$6,545,100	-71%
		418	Inland Northwest Bank	SPOKANE	WA	14	\$2,426,000	
91	149	156	Intergrity Bank	HOUSTON	TX	34	\$29,261,500	27%
451			International Bank of Chicago	CHICAGO	IL	4	\$4,998,500	
166	358	71	INTRUST Bank	WICHITA	KS	78	\$14,266,400	66%
464			Iowa State Bank & Trust Company	FAIRFIELD	IA	9	\$4,830,000	
		446	Jordan FCU	SANDY	UT	13	\$588,200	
3	2	1	JPMorgan Chase Bank	NEW YORK	NY	4,339	\$512,379,200	-39%
		147	Katahdin Trust Company	PATTEN	ME	36	\$2,906,400	12%
362		303	Kearny Federal Savings Bank	KEARNY	NJ	20	\$6,401,000	
380			Kennebunk Savings Bank	KENNEBUNK	ME	10	\$6,075,000	
8	9	7	KeyBank	CLEVELAND	OH	707	\$198,734,300	-9%
247		400	KeyWorth Bank	JOHNS CREEK	GA	15	\$10,152,000	
391		478	Kinderhook Bank	KINDERHOOK	NY	12	\$5,871,700	1%
414			LaGrange Banking Company	LA GRANGE	GA	4	\$5,415,200	
		344	Lake City Bank	WARSAW	IN	18	\$1,989,500	-62%

The 2012 Coleman Report 500

The Top 500 SBA 7(a) Lenders

2012 Rank	2011 Rank	2012 Rank				2012 Loan #	2012 Gross Loan Volume	Volume % Change
\$	\$	#						
470			Land Bank South	HATTIESBURG	MS	6	\$4,797,300	
		244	Leader Bank	ARLINGTON	MA	24	\$3,206,000	-40%
228		400	Legence Bank	ELDORADO	IL	15	\$10,805,700	
214	333	303	Level One Bank	FARMINGTON HILLS	MI	20	\$11,467,100	24%
49	51	40	Liberty Bank	SPRINGFIELD	MO	129	\$44,138,400	-27%
4	4	10	Live Oak Bank	WILMINGTON	NC	489	\$462,912,700	-9%
342	239		Loan Source	NEW YORK	NY	7	\$6,850,000	-49%
		478	Lone Star National Bank	PHARR	TX	12	\$3,324,400	
171	178		Magna Bank	MEMPHIS	TN	11	\$13,892,900	-28%
353	355	379	Magyar Bank	NEW BRUNSWICK	NJ	16	\$6,610,000	-24%
16	14	6	Manufacturers and Traders Trust	BUFFALO	NY	1,089	\$120,710,400	-30%
143	128	219	mBank	MANISTIQUE	MI	26	\$17,663,300	-37%
63	82	139	Meadows Bank	LAS VEGAS	NV	38	\$39,619,100	2%
128	208	265	Members Choice CU	HOUSTON	TX	22	\$20,288,000	26%
	297	255	Merchanges Bank	WINONA	MN	23	\$3,499,100	-67%
291		164	Merchants & Farmers Bank	KOSCIUSKO	MS	33	\$8,230,400	60%
		175	Meredith Village Savings Bank	MEREDITH	NH	32	\$1,633,500	-49%
424			Meridian Bank	DEVON	PA	4	\$5,202,600	
322			Meridian Bank Texas	FORT WORTH	TX	4	\$7,400,000	
		379	Merrimack County Savings Bank	CONCORD	NH	16	\$2,333,900	-5%
163	57	79	Metro Bank	LEMOYNE	PA	72	\$14,592,500	-74%
41	34	98	Metro City Bank	DORAVILLE	GA	55	\$51,253,100	-46%
74	137	244	Metro Phoenix Bank	PHOENIX	AZ	24	\$35,638,900	40%
497			MetroBank	Houston	TX	11	\$4,490,000	
209	332	344	Michigan Commerce Bank	ANN ARBOR	MI	18	\$11,615,000	25%
		446	Michigan State University FCU	EAST LANSING	MI	13	\$2,160,800	
398	312		Mid-Atlantic FCU	GERMANTOWN	MD	6	\$5,790,000	-43%
	433	303	Middlesex Savings Bank	NATICK	MA	20	\$2,693,400	-62%
421	447	156	MidFirst Bank	OKLAHOMA CITY	OK	34	\$5,251,400	-24%
412	429		MidSouth Bank	LAFAYETTE	LA	9	\$5,442,400	-24%
147	134	229	Midwest Regional Bank	FESTUS	MO	25	\$16,911,500	-35%
	380	400	Mid-Wisconsin Bank	MEDFORD	WI	15	\$2,887,300	-64%
62	89	104	Milestone Bank	DOYLESTOWN	PA	52	\$40,057,000	11%
		478	MinnStar Bank	LAKE CRYSTAL	MN	12	\$1,345,000	
427		478	Mission Valley Bank	SUN VALLEY	CA	12	\$5,179,500	
485			Monona State Bank	MONONA	WI	9	\$4,585,000	
		282	Monson Savings Bank	MONSON	MA	21	\$1,968,900	-33%
343		418	Montecito Bank & Trust	MONTECITO	CA	14	\$6,836,500	57%
182		244	Monterey County Bank	MONTEREY	CA	24	\$13,205,000	148%
441	457		Monument Bank	BETHESDA	MD	10	\$5,075,000	-25%
161	215		Morris Bank	DUBLIN	GA	9	\$14,759,000	-5%
		418	Morton Community Bank	MORTON	IL	14	\$848,700	
136	166	38	Mountain America FCU	WEST JORDAN	UT	131	\$18,287,200	-13%
469			Mountain Commerce Bank	ERWIN	TN	3	\$4,800,000	
	404	400	Mountan West Bank	HELENA	MT	15	\$3,788,100	-49%
338	255	282	Mutual of Omaha Bank	OMAHA	NE	21	\$6,919,200	-45%
		361	MutualOne Bank	FRAMINGHAM	MA	17	\$2,650,000	
390	232	118	National Bank of Arizona	TUCSON	AZ	45	\$5,890,600	-58%
184	201	418	National Bank of California	LOS ANGELES	CA	14	\$13,060,000	-21%
298	259	478	National Penn Bank	BOYERTOWN	PA	12	\$7,975,000	-35%
		325	Navy FCU	VIENNA	VA	19	\$3,067,500	

The 2012 Coleman Report 500

The Top 500 SBA 7(a) Lenders

2012 Rank	2011 Rank	2012 Rank				2012 Loan #	2012 Gross Loan Volume	Volume % Change
\$	\$	#						
185	264	54	NBT Bank	NORWICH	NY	97	\$12,998,500	8%
479			Neighborhood National Bank	SAN DIEGO	CA	8	\$4,645,000	
301		113	Nevada State Bank	LAS VEGAS	NV	47	\$7,943,400	
		478	New Mexico Bank & Trust	ALBUQUERQUE	NM	12	\$1,379,500	
100	132	82	New York Business Development Corp.	NEW YORK	NY	69	\$26,778,000	0%
23	33	45	NewBank	NEW YORK	NY	114	\$94,935,000	0%
17	21	47	Newtek Small Business Finance	NEW YORK	NY	109	\$116,904,000	-10%
		379	Newtown Savings Bank	NEWTOWN	CT	16	\$2,809,700	-50%
370			Nicolet National Bank	GREEN BAY	WI	8	\$6,284,000	
80	161	152	NOA Bank	DULUTH	GA	35	\$30,963,200	44%
12	190	35	Noah Bank	ELKINS PARK	PA	145	\$145,947,000	729%
		219	NorthCountry FCU	SOUTH BURLINGTON	VT	26	\$1,306,900	
466	349	361	Northeast Bank	MINNEAPOLIS	MN	17	\$4,824,500	-45%
169		418	Northside Bank	ADAIRSVILLE	GA	14	\$13,974,200	334%
307		54	Northway Bank	BERLIN	NH	96	\$7,755,000	41%
240		303	Northwest Bank	Spencer	IA	20	\$10,411,000	53%
263		229	Northwest Bank & Trust Company	DAVENPORT	IA	25	\$9,503,200	132%
198	247	478	Oakstar Bank	SPRINGFIELD	MO	12	\$11,870,400	-10%
		229	OBDC Small Business Finance	Oakland	CA	25	\$2,841,800	
230	470	282	Ohio Commerce Bank	BEACHWOOD	OH	21	\$10,723,000	65%
		478	Old Mission Bank	SAULT SAINTE MARIE	MI	12	\$1,367,000	
245	415		Old National Bank	EVANSVILLE	IN	10	\$10,197,000	40%
27	39	65	Open Bank	LOS ANGELES	CA	81	\$83,522,900	-1%
323		418	Opus Bank	IRVINE	CA	14	\$7,394,100	
487			Orange Savings Bank	ORANGE	TX	3	\$4,562,000	
463			ORNL FCU	OAK RIDGE	TN	3	\$4,830,800	
363	104		Pacific Alliance Bank	ROSEMEAD	CA	9	\$6,392,000	-81%
24	37	32	Pacific City Bank	LOS ANGELES	CA	157	\$92,450,000	6%
193	448	282	Pacific Continental Bank	EUGENE	OR	21	\$12,307,700	80%
108	50	164	Pacific Enterprise Bank	IRVINE	CA	33	\$24,653,600	-60%
		58	Pacific International Bank	SEATTLE	WA	13	\$4,168,900	-93%
		344	Paducah Bank	PADUCAH	KY	18	\$2,698,100	22%
324			Pan Pacific Bank	FREMONT	CA	2	\$7,392,300	
85	183	124	Panhandle State Bank	SANDPOINT	ID	43	\$30,147,500	60%
141	108		Paradise Bank	BOCA RATON	FL	11	\$17,734,300	-45%
		192	Park Bank	HOLMEN	WI	16	\$4,341,200	-75%
302	198	205	Park Midway Bank	ST. PAUL	MN	28	\$7,943,000	-53%
246	412		Park View Federal Savings Bank	OLON	OH	10	\$10,156,300	39%
47	52	152	Parke Bank	SEWELL	NJ	35	\$45,423,500	-24%
		303	Passumpsic Savings Bank	ST. JOHNSBURY	VT	20	\$1,435,200	-64%
422			Peoples Bank	LYONS	GA	8	\$5,242,100	
		361	Peoples Bank	MUNSTER	IN	17	\$2,442,100	-37%
446	273	229	Peoples Bank	LYNDEN	WA	25	\$5,032,100	-57%
		213	Peoples Bank	MENDENHALL	MS	29	\$2,744,800	-83%
		341	People's Bank of Commerce	MEDFORD	OR	52	\$3,355,000	-63%
467	379	219	Peoples National Bank	MCLEANSBORO	IL	26	\$4,821,700	-40%
400			Peoples Savings Bank	WELLSBURG	IA	8	\$5,735,000	
		418	Peoples State Bank	WAUSAU	WI	14	\$2,119,800	
207	236		Peoples State Bank & Trust	BAXLEY	GA	7	\$11,635,400	-15%
97	94	36	People's United Bank	BRIDGEPORT	CT	141	\$27,203,200	-23%
345			Pinnacle Bank	GILROY	CA	8	\$6,692,000	

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The Top 500 SBA 7(a) Lenders

2012 Rank	2011 Rank	2012 Rank				2012 Loan #	2012 Gross Loan Volume	Volume % Change
\$	\$	#						
121		418	Pinnacle Bank	SCOTTSDALE	AZ	14	\$21,854,800	
457	339	446	Pinnacle Bank	ORANGE CITY	FL	13	\$4,856,000	-46%
		446	Pinnacle Bank	LINCOLN	NE	13	\$1,540,400	-64%
379	490		Pioneer Bank	DRIPPING SPRINGS	TX	3	\$6,130,000	0%
241	95	400	Plains State Bank	HUMBLE	TX	15	\$10,290,500	-70%
195	112	282	PlainsCapital Bank	DALLAS	TX	21	\$12,181,200	-61%
266		379	Platinum Bank	OAKDALE	MN	16	\$9,341,000	
48	81	111	Plaza Bank	IRVINE	CA	48	\$44,903,900	15%
105	155	95	Plumas Bank	QUINCY	CA	56	\$25,140,300	13%
35	31	19	PNC Bank	PITTSBURGH	PA	267	\$60,633,100	-37%
410		344	Portage Community Bank	RAVENNA	OH	18	\$5,508,100	56%
296	177	418	Premier Valley Bank	FRESNO	CA	14	\$8,081,000	-58%
134			Prime Pacific Bank	LYNNWOOD	WA	11	\$18,379,300	
335			ProAmerica Bank	LOS ANGELES	CA	11	\$7,023,300	
401			Proficio Bank	COTTONWOOD HEIGHT	UT	8	\$5,715,000	
454			Prosperity Bank	EL CAMPO	TX	9	\$4,959,100	
310	293		Providence Bank	COLUMBIA	MO	10	\$7,683,100	-29%
122	330	446	Pulaski Bank	SAINT LOUIS	MO	13	\$21,725,800	133%
471			Quad City Bank and Trust Company	BETTENDORF	IA	7	\$4,768,000	
22	22	81	Quadrant Financial	LOUISVILLE	KY	70	\$97,258,800	-23%
96	109	265	Quantum National Bank	SUWANEE	GA	22	\$27,852,000	-14%
		361	Queensborough National Bank an	LOUISVILLE	GA	17	\$3,453,600	
		361	Quinnipiac Bank & Trust Company	HAMDEN	CT	17	\$1,641,000	-62%
295			Rayne State Bank & Trust Company	RAYNE	LA	9	\$8,110,300	
72	41	13	RBS Citizens	PROVIDENCE	RI	370	\$37,052,000	-50%
		418	Redstone FCU	HUNTSVILLE	AL	14	\$574,500	-16%
138	336	186	Redwood CU	SANTA ROSA	CA	30	\$18,017,000	97%
54	35	75	Regions Bank	BIRMINGHAM	AL	76	\$42,906,400	-54%
		446	Renasant Bank	TUPELO	MS	13	\$3,789,800	
	389	265	Republic Bank & Trust Company	LOUISVILLE	KY	22	\$4,153,800	-46%
21	30	68	Republic First Bank	PHILADELPHIA	PA	80	\$99,673,800	3%
56	142	219	RepublicBankAz	PHOENIX	AZ	26	\$42,178,200	75%
11	11	29	Ridgestone Bank	BROOKFIELD	WI	182	\$172,891,000	-13%
262	211		River Valley Bank	WAUSAU	WI	8	\$9,506,000	-40%
194	393	244	Rockford Bank and Trust Company	ROCKFORD	IL	24	\$12,305,900	59%
196	254	85	Rockland Trust Company	ROCKLAND	MA	67	\$12,049,000	-4%
183		344	Royal Business Bank	LOS ANGELES	CA	18	\$13,112,000	198%
		361	Saco & Biddeford Savings	SACO	ME	17	\$1,213,000	
71	67	133	Saehan Bank	LOS ANGELES	CA	40	\$37,352,000	-22%
		213	Safe CU	NORTH HIGHLANDS	CA	27	\$1,247,100	-43%
		418	Safe-Bidco	SANTA ROSA	CA	14	\$2,652,000	
226		478	San Diego Private Bank	LA JOLLA	CA	12	\$10,918,700	
145		108	Sandy Spring Bank	OLNEY	MD	50	\$16,966,500	395%
		379	Santa Cruz Community CU	SANTA CRUZ	CA	16	\$2,282,500	
309	295	344	Santa Cruz County Bank	SANTA CRUZ	CA	18	\$7,730,500	-28%
		229	Scotiabank de Puerto Rico	HATO REY	PR	25	\$760,000	5%
14	19	25	Seacoast Commerce Bank	CHULA VISTA	CA	205	\$135,975,700	-10%
492			Seaside National Bank & Trust	ORLANDO	FL	3	\$4,540,000	
		478	Seattle Economic Development Fund	SEATTLE	WA	12	\$1,515,000	-51%
265	271	244	Security Bank	TULSA	OK	24	\$9,425,300	-19%
233	144	400	Security Bank of California	RIVERSIDE	CA	15	\$10,590,000	-55%

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2012 Rank	2011 Rank	2012 Rank				2012 Loan #	2012 Gross Loan Volume	Volume % Change
\$	\$	#						
244			Security Financial Bank	DURAND	WI	5	\$10,210,000	
		446	Security Service FCU	SAN ANTONIO	TX	13	\$2,662,600	45%
		418	Sentry Bank	SAINT JOSEPH	MN	14	\$1,986,700	
420			ServisFirst Bank	BIRMINGHAM	AL	8	\$5,268,000	
393			Settlers Bank	DE FOREST	WI	4	\$5,867,000	
		282	Signature Bank	MINNETONKA	MN	21	\$3,373,000	6%
346	436	446	Signature Bank	CHICAGO	IL	13	\$6,688,000	-5%
116	143	244	Small Business Capital	LOS ALTOS	CA	24	\$22,506,600	-4%
272			SmartBank	PIGEON FORGE	TN	5	\$8,867,200	
		446	Solvay Bank	SOLVAY	NY	13	\$1,437,700	
139	188	255	Sonabank	CHARLOTTESVILLE	VA	23	\$17,838,800	-1%
333			South Atlantic Bank	MYRTLE BEACH	SC	2	\$7,050,000	
		400	South Central Bank, Inc.	GLASGOW	KY	15	\$889,700	
351			South County Bank, National As	RANCHO SANTA MARGA	CA	6	\$6,647,800	
		446	South Louisiana Bank	HOUMA	LA	13	\$567,200	-53%
		164	South Shore Savings Bank	SOUTH WEYMOUTH	MA	33	\$1,373,700	-55%
426			South Story Bank & Trust	SLATER	IA	5	\$5,185,000	
	325	175	Southern Bank and Trust Company	MOUNT OLIVE	NC	32	\$3,888,700	-59%
389			Southern States Bank	ANNISTON	AL	11	\$5,904,200	
113	212	265	Southwest Bank	FORT WORTH	TX	22	\$23,265,100	46%
188	350	219	SouthWest Bank	ODESSA	TX	26	\$12,725,700	46%
		418	Southwest Missouri Bank	CARTHAGE	MO	14	\$1,103,800	14%
219	115	418	Southwest Securities	DALLAS	TX	14	\$11,212,000	-64%
201	301		Sovereign Bank	DALLAS	TX	9	\$11,741,700	12%
68	88	15	Sovereign Bank	PHILADELPHIA	PA	341	\$38,352,800	5%
52	48	34	Spirit of Texas Bank	COLLEGE STATION	TX	152	\$43,456,900	-31%
354			Spring Valley Bank	WYOMING	OH	5	\$6,603,000	
64	78	164	Square 1 Bank	DURHAM	NC	33	\$39,310,100	-3%
		141	St. Mary's Bank	MANCHESTER	NH	37	\$1,539,600	172%
300	288	141	STAR Financial Bank	FORT WAYNE	IN	37	\$7,951,200	-28%
403	237	446	State Bank and Trust Company	ATLANTA	GA	13	\$5,702,700	-58%
		141	State Bank of Southern Utah	CEDAR CITY	UT	37	\$3,845,800	35%
53	117	99	Stearns Bank	ST. CLOUD	MN	54	\$43,117,000	40%
		282	StellarOne Bank	CHARLOTTESVILLE	VA	21	\$3,207,800	6%
86	113	141	Sterling Savings Bank	SPOKANE	WA	37	\$30,009,500	-4%
		400	Steuben Trust Company	HORNELL	NY	15	\$807,000	-63%
149	129	164	Stock Yards Bank & Trust Company	LOUISVILLE	KY	33	\$16,387,500	-41%
461		133	Stockman Bank of Montana	MILES CITY	MT	40	\$4,845,900	9%
350		325	Summit Community Bank	MAPLEWOOD	MN	19	\$6,666,000	
		94	Summit CU	MADISON	WI	57	\$3,724,600	182%
491			Suncrest Bank	VISALIA	CA	9	\$4,543,000	
15	10	23	SunTrust Bank	ATLANTA	GA	232	\$133,921,400	-35%
		216	Superior Financial Group	WALNUT CREEK	CA	194	\$2,010,000	-87%
238	127	186	Surrey Bank & Trust	MOUNT AIRY	NC	30	\$10,470,000	-63%
92	59	115	Susquehanna Bank	LITITZ	PA	46	\$29,196,000	-46%
79	72	282	Synergy Bank	MCKINNEY	TX	21	\$31,984,000	-31%
46	61	71	Synovus Bank	COLUMBUS	GA	78	\$45,734,900	-12%
250	314	186	Talmer Bank and Trust	TROY	MI	30	\$9,952,400	0%
7	17	8	TD Bank	PORTLAND	ME	647	\$205,168,600	27%
		219	Telhio CU Inc	COLUMBUS	OH	26	\$1,757,600	
459			Tennessee BIDCO	Paris	TN	3	\$4,850,000	

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2012 Rank	2011 Rank	2012 Rank				2012 Loan #	2012 Gross Loan Volume	Volume % Change
\$	\$	#						
227			Texan Bank	SUGAR LAND	TX	9	\$10,812,600	
468			Texas Citizens Bank	PASADENA	TX	10	\$4,821,000	
416			Texas National Bank of Jackson	JACKSONVILLE	TX	8	\$5,353,100	
		446	TexStar National Bank	UNIVERSAL CITY	TX	13	\$1,775,600	
		265	The Adirondack Trust Company	SARATOGA SPRINGS	NY	22	\$1,109,100	-66%
	275	478	The American National Bank of Texas	TERRELL	TX	12	\$4,396,100	-61%
55	175	48	The Bancorp Bank	WILMINGTON	DE	107	\$42,230,800	115%
347		205	The Bank of Castile	CASTILE	NY	28	\$6,681,000	32%
		478	The Bank of Clovis	CLOVIS	NM	12	\$2,811,000	
173	124	219	The Bank of Holland	HOLLAND	MI	26	\$13,585,000	-54%
		282	The Bank of Maine	PORTLAND	ME	21	\$2,266,700	
181	461	115	The Bank of Missouri	PERRYVILLE	MO	46	\$13,230,900	98%
304	302	282	The Bank of Northern Michigan	PETOSKEY	MI	21	\$7,896,000	-25%
360	282	446	The Bank of Santa Barbara	SANTA BARBARA	CA	13	\$6,503,500	-42%
		478	The Canandaigua National Bank	CANANDAIGUA	NY	12	\$835,400	-73%
261			The Citizens Bank of East Tenn	ROGERSVILLE	TN	11	\$9,517,000	
358	278		The Coastal Bank	SAVANNAH	GA	9	\$6,528,100	-42%
371	328	219	The Community Bank	ZANESVILLE	OH	26	\$6,274,400	-33%
385	351		The First Bank and Trust Company	LEBANON	VA	7	\$6,006,000	-31%
436			The First National Bank in Sioux Falls	SIOUX FALLS	SD	3	\$5,129,100	
126		136	The First State Bank	BARBOURSVILLE	WV	39	\$20,841,000	1038%
359	444	229	The Foster Bank	CHICAGO	IL	25	\$6,520,000	-5%
5	5	3	The Huntington National Bank	COLUMBUS	OH	2,557	\$416,844,800	-1%
288	225	139	The Lorain National Bank	LORAIN	OH	38	\$8,336,300	-43%
		303	The Lyons National Bank	LYONS	NY	20	\$2,571,700	-47%
367			The National Bank and Trust Co	WILMINGTON	OH	8	\$6,360,500	
384	319	446	The Oculina Bank	FORT PIERCE	FL	13	\$6,009,900	-38%
		325	The Provident Bank	AMESBURY	MA	19	\$3,658,500	-31%
190	136	446	The Provident Bank	JERSEY CITY	NJ	13	\$12,623,500	-51%
417			The State Bank	FENTON	MI	5	\$5,325,000	
		164	The Washington Trust Company	WESTERLY	RI	33	\$3,095,500	-46%
478			Third Coast Bank	HUMBLE	TX	5	\$4,702,000	
		325	Thomaston Savings Bank	THOMASTON	CT	19	\$1,915,100	
477		282	Timberline Bank	GRAND JUNCTION	CO	21	\$4,706,100	
341			Timberwood Bank	TOMAH	WI	7	\$6,895,900	
168	337	344	Titan Bank	GRAFORD	TX	18	\$14,096,500	54%
388	246	325	TotalBank	MIAMI	FL	19	\$5,907,000	-55%
132	186	344	Touchmark National Bank	NORCROSS	GA	18	\$19,153,600	6%
396	228	303	Traditional Bank	MOUNT STERLING	KY	20	\$5,793,200	-59%
445	235	183	Traverse City State Bank	TRAVERSE CITY	MI	31	\$5,034,700	-64%
277	354	478	Triumph Bank	MEMPHIS	TN	12	\$8,719,400	0%
	368	303	Truliant FCU	WINSTON SALEM	NC	20	\$2,840,700	-66%
224			Trust Company Bank	MASON	TN	9	\$10,991,500	
199	106	56	Trustmark National Bank	JACKSON	MS	89	\$11,833,100	-64%
488			Two River Community Bank	MIDDLETOWN	NJ	5	\$4,550,000	
2	3	4	U.S. Bank	MINNEAPOLIS	MN	1,661	\$524,937,600	-17%
200	98	141	Umpqua Bank	PORTLAND	OR	37	\$11,783,300	-66%
99	160	156	UniBank	LYNNWOOD	WA	34	\$26,957,400	25%
		175	UniBank for Savings	WHITINSVILLE	MA	32	\$3,171,000	10%
107	119	122	Union Bank	SAN FRANCISCO	CA	44	\$24,841,400	-17%
		282	Union Bank and Trust Company	LINCOLN	NE	21	\$3,544,800	

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\$	\$	#						
		446	Union First Market Bank	BOWLING GREEN	VA	13	\$1,730,000	-27%
486			Union National Bank & Trust Co	SPARTA	WI	3	\$4,580,200	
		478	Union Savings Bank	DANBURY	CT	12	\$1,532,500	-67%
		205	United Bank	WEST SPRINGFIELD	MA	28	\$2,666,100	
		400	United Bank	ATMORE	AL	15	\$1,365,000	
109	116	244	United Bank & Trust	ANN ARBOR	MI	24	\$24,577,800	-20%
		265	United Bank of El Paso	EL PASO	TX	22	\$2,531,500	-55%
260	258	418	United Community Bank	BLAIRSVILLE	GA	14	\$9,566,000	-23%
279			United Labor Bank	OAKLAND	CA	10	\$8,582,500	
65	105	156	United Midwest Savings Bank	COLUMBUS	OH	34	\$39,246,200	19%
372	218		United Pacific Bank	CITY OF INDUSTRY	CA	4	\$6,268,500	-59%
278	280		Uniti Bank	BUENA PARK	CA	10	\$8,701,000	-23%
		265	Unity Bank	RUSH CITY	MN	22	\$2,284,300	-13%
220	133	195	Unity Bank	CLINTON	NJ	29	\$11,175,000	-57%
		418	University FCU	AUSTIN	TX	14	\$3,282,800	
218		265	University First FCU	SALT LAKE CITY	UT	22	\$11,230,000	162%
326		152	Univest Bank and Trust Co.	SOUDERTON	PA	35	\$7,378,600	
189		344	USAmeriBank	LARGO	FL	18	\$12,722,300	419%
146	148	77	UTM Bank	KANSAS CITY	MO	75	\$16,963,500	-27%
344			Valley Bank	MOLINE	IL	3	\$6,700,000	
480			Valley Bank	FORT LAUDERDALE	FL	1	\$4,630,000	
483	101		Valley Community Bank	PLEASANTON	CA	8	\$4,590,000	-87%
		379	Valley EDC	Van Nuys	CA	16	\$2,477,000	
42	253	110	VantageSouth Bank	BURLINGTON	NC	49	\$50,522,700	294%
317	158	303	Vectra Bank Colorado	DENVER	CO	20	\$7,553,000	-65%
167	120	152	Venture Bank	BLOOMINGTON	MN	35	\$14,246,400	-52%
348	313		Verity Bank	WINDER	GA	5	\$6,670,000	-34%
		379	Vermont State Empl CU	MONTPELIER	VT	16	\$1,181,900	
119	179	205	Vibra Bank	CHULA VISTA	CA	28	\$22,150,700	16%
103		91	Village Bank and Trust	ARLINGTON HEIGHTS	IL	62	\$25,243,600	
	494	478	Vision One CU	SACRAMENTO	CA	12	\$3,283,000	-46%
		282	VISIONBank	FARGO	ND	21	\$2,424,300	
43	353	88	Wallis State Bank	WALLIS	TX	65	\$50,075,500	477%
		418	Wasatch Peaks FCU	OGDEN	UT	14	\$765,800	
212		282	Washington Trust Bank	SPOKANE	WA	21	\$11,500,000	472%
294	222	175	Waukesha State Bank	WAUKESHA	WI	32	\$8,133,200	-45%
114	83	65	Webster Bank	WATERBURY	CT	81	\$22,900,200	-41%
437			Welch State Bank	WELCH	OK	4	\$5,123,400	
1	1	2	Wells Fargo Bank	MINNEAPOLIS	MN	3,174	\$1,240,187,900	2%
221	210	52	West Coast Bank	LAKE OSWEGO	OR	100	\$11,131,400	-31%
78	269	265	West Town Savings Bank	MYRTLE BEACH	SC	22	\$32,580,500	178%
176	122		Westbound Bank	KATY	TX	7	\$13,390,000	-55%
		446	Westerly Community CU	WESTERLY	RI	13	\$840,100	-10%
267	159	255	Western Alliance Bank	PHOENIX	AZ	23	\$9,329,200	-57%
293		282	Western Commerce Bank	CARLSBAD	NM	21	\$8,141,800	51%
		400	Westfield Bank	WESTFIELD CENTER	OH	15	\$4,082,000	
		205	WestStar Bank	EL PASO	TX	28	\$4,030,000	
374		379	Whidbey Island Bank	OAK HARBOR	WA	16	\$6,254,000	99%
320		418	Wilmington Savings Fund Society	WILMINGTON	DE	14	\$7,507,000	
13	13	22	Wilshire State Bank	LOS ANGELES	CA	239	\$143,258,100	-22%
458		255	Woodlands National Bank	HINCKLEY	MN	23	\$4,850,400	

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\$	\$	#						
432		418	Woori America Bank	NEW YORK CITY	NY	14	\$5,155,000	
334			Worthington Federal Bank	HUNTSVILLE	AL	10	\$7,031,500	
318	321	175	Yadkin Valley Bank and Trust Company	ELKIN	NC	32	\$7,550,400	-22%
	193	325	Yellowstone Bank	COLUMBUS	MT	19	\$3,570,400	-79%
37	15	9	Zions Bank	SALT LAKE CITY	UT	555	\$60,046,100	-65%