KRISTEN BAILEY JOINS CDC SMALL BUSINESS FINANCE

New loan officer with CDC's "Team L.A." Office

Kristen Bailey, a 13-year business development/marketing veteran, has joined the Los Angeles office of CDC Small Business Finance, the largest SBA lender in the nation providing loans to small businesses to purchase commercial real estate.

Bailey will focus on outreach to bankers and commercial real estate brokers to increase their awareness of SBA-504 program financing as a tool to help small business expand and create new jobs.

"Kristen is adept at building relationships and creating partnerships that will translate into new opportunities to help bankers and brokers provide capital to small business clientele," said Dean Aloe, senior loan officer for *Team L.A.* in CDC's Pasadena-based office.

Bailey's professional experience includes stints with NAI Capital, Grubb & Ellis and Washington Mutual. She holds an MBA from Pepperdine University.

CDC is the nation's leader providing SBA 504 loans – fixed-rate, commercial real estate financing that helps small businesses grow and create new jobs. In 2013, CDC partnered with banks to provide more than $914 million in financing to small businesses in California, Arizona and Nevada.

SBA-504 loans are used to purchase office, industrial or retail buildings as well as large equipment and require only a 10 percent down-payment by the small business owner. The current SBA-504 loan rate for 20 years is 5.53%. For more information, visit www.cdcloans.com.

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