



Martin Teckler

PARTNER

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Martin Teckler is a partner in the firm's Washington, D.C. office. Mr. Teckler is experienced in general corporate law, real estate, administrative law, securities and venture capital. Mr. Teckler also has experience in the programs of the Small Business Administration and other federal agencies which provide capital to small businesses, such as the U.S. Department of Agriculture, OPIC and the Export-Import Bank, as well as areas of government contracting and the provision of set-asides to small and minority-owned businesses. His principal areas of practice include representation of venture capital and private equity funds which are structured as Small Business Investment Companies (SBICs) and representation of specialty lenders that make financial assistance available to small and mid-sized businesses.

Mr. Teckler is a frequent speaker on SBIC, Certified Development Company, and Small Business Lending Fund matters. He participates in, and has presented before, the Small Business Investor Alliance and the National Association of Government Guaranteed Lenders.

Prior to joining Kelley Drye, Mr. Teckler served as deputy general counsel for the U.S. Small Business Administration between 1984 and 1997. In that capacity, he was senior counsel for SBA's Business Lending, Small Business Investment Company (Venture Capital and Private Equity) and Development Company Programs. This work involved preparation of significant securities transactions and interaction with sources of lending and venture capital for small businesses.

Representative Experience

Formation and licensing of multiple Small Business Investment Companies (SBICs) including structuring of fund entities, representation of principal groups before the Small Business Administration (SBA), resolution of investor issues, obtaining leverage from SBA and resolving regulatory matters on behalf of licensed SBICs.

Structuring multiple venture capital and private equity investments by SBICs and other funds in a manner that complies with applicable SBA regulations.

Formation and structuring of non-SBIC venture capital and private equity funds.

Representing multiple lending institutions in obtaining authority to make SBA and U.S. Department of Agriculture guaranteed loans.

Representation of multiple issuers, acquirers and broker-dealers, in secondary market and securitization transactions involving government-guaranteed loans.

Memberships and Associations

D.C. Bar Association

Bar Admissions

District of Columbia, 1972

Education

George Washington University Law School

J.D., *with honors*, 1972

Boston University

B.A., *with distinction*, 1968